

Edenred, which invented the Ticket Restaurant® meal voucher and is the world leader in prepaid corporate services, designs and delivers solutions that make employees' lives easier and improve the efficiency of organizations.

Edenred operates in **40** countries, with nearly **6,000** employees, **610,000** companies and public sector clients, **1.3 million** affiliated merchants, and **38 million** beneficiaries. Edenred generated total issue volume of **€16.7 billion**, of which 61% in emerging markets.

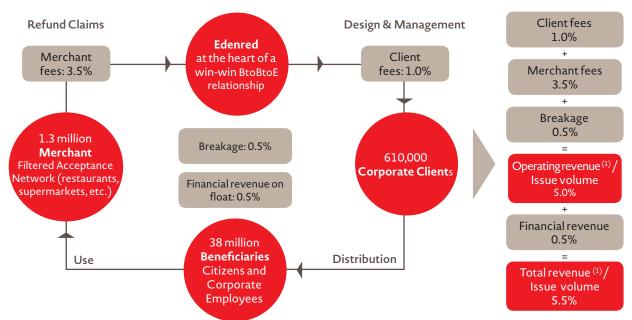
2012 Group Key Data

Four Types Of Solutions

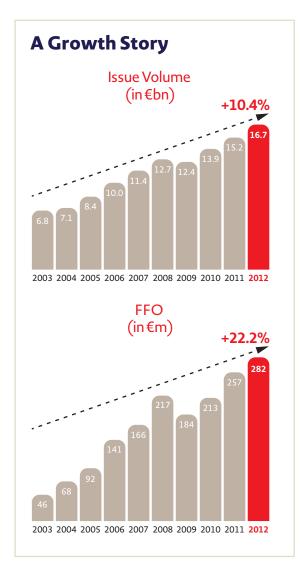
	В2В				B2G
	EMPLOYEE BENEFITS		EXPENSE MANAGEMENT	INCENTIVE & REWARDS	PUBLIC SOCIAL PROGRAMS
	MEAL AND FOOD	QUALITYOFLIFE			
As a % of IV *	77%	8%	10%	4%	1%
Dedicated funds	■ Ticket ■ Restaurant* ■ Ticket ■ Alimentación*	Childcare Vouchers' Ticket EccCheque' Ticket Cultura' Ticket Plus'Card Ticket Kadéos' Ticket Compliments'	● Ticket Car' Repont ● Ticket Clean Way	■ Ticket ■ Compliments* ■ Ticket ■ Kadéos*	Ticket Restaurant** Ticket CESU Ticket Service*
Non dedicated funds			● ExpendiaSmart°		
	HUMAN RESOURCES		FINANCE PURCHASING	MARKETING & SALES	PUBLIC AUTHORITIES

*IV: Issue Volume

A Unique Business Model



Key figures In € millions 2012 Issue Volume 16,657 1067 Revenue, of which: 976 Operating revenue Financial Revenue 91 EBIT, of which: 367 Operating EBIT 276 Net operating margin 1.7% **Recurring Net Profit After Tax** 208 282 Funds From Operations (FFO) Net debt (85) A well-balanced geographical exposure **Emerging markets** 39% **Developed markets** As a % of 2012 issue volume



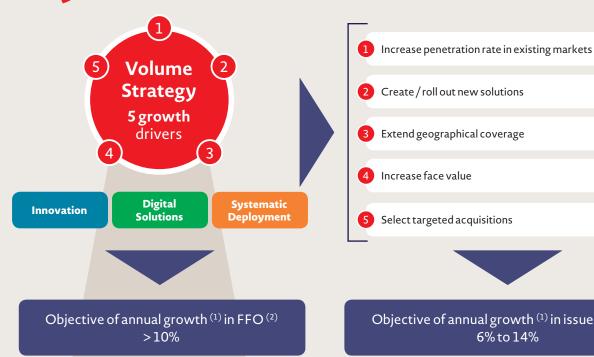
2-5%

2-4%

1-2%

1-3%

Key Drivers for Growth



Objective of annual growth (1) in issue volume: 6% to 14%

⁽¹⁾ Objective of organic and normalized growth. Normalized growth is the objective that the Group considers to be attanaible when unemployment is not increasing. (2) FFO: Funds from Operations before non-recurring items.